

Jim Edholm, BBI Benefits, Inc.

Biography & Fact Sheet.

Jim Edholm is recognized as a Massachusetts leader in benefits design and cost control for companies with 10 – 150 employees.

Since 1982 he has been working with the owners and managers of privately held companies to help them contain the ever-growing cost of group insurance benefits in general and Health Care costs in particular.

In recent years his firm, BBI Benefits, has added a wide range of services for his client companies that help give them the same depth of support and knowledge of HR laws and regulations, compliance requirements and plan cost reduction vendors as their much larger competitors.

Since benefits represent such a large portion of employer costs (typically second only to salaries themselves), Jim is constantly sought out by employers for advice and media for a good interview. Whether the discussion is about the Affordable Care Act, new Federal compliance requirements, or Massachusetts employer mandates, Jim is prepared to discuss it in a jargon-free way. His interview style is captivating to interviewer and audience alike.

His company's services have been widely praised by his clients:

"[Recently] we faced a 7.5% increase ... that would put us over \$1,000,000 for the first time. ... we were introduced to Jim Edholm. Seven weeks later our employees had a better plan ... and the company is saving nearly \$130,000."

John Lynch, III VP Operating Policy, Eaton Apothecary, Holliston, MA

"Not content to just keep insurance costs in line, Jim and his staff are working to make administration easier and ... more cost efficient."

Deryl Santo, Controller, Aved Electronics, N. Billerica, MA

"The amount of time you saved us is undoubtedly one of the biggest advantages to using your service. Your ... ongoing free COBRA administration and online HR database [and support] are tailored to our company."

Paul L. Chabot, President, Boston Light Source, Boston, MA.

"...you also simplified our administrative process. You ... keep us up to date on changes and HR ideas we may want to implement."

Renee Savat, Baril Die, Haverhill, MA

TO BOOK AN INTERVIEW, CALL (978) 474-4730

Or to reach Jim directly, call his cell – (978) 886-9058